# **Case Study**

## Injection Molding Packaging

Sharp Packaging delivers top quality on time



Carclo specializes in fine tolerance injection molded components and assemblies for the medical, optics, and electronics industries. They are industry experts in the design, procurement, and operation of automation and visual inspection systems. Their customers include the aeronautical, chemical, electrical, mechanical, materials, and plastics industries. They operate in twelve locations across the United States, United Kingdom, Czech Republic, China, and India.



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#### **Quality Poly Bags, Delivered on Time**

"We first started working with Sharp by looking at samples," recalls James Stewart, manufacturing manager at Carclo Technical Plastics. "We switched to Sharp, because they gave us a good price on a poly bag that we use on our automated bagging machines."

Carclo designs, manufactures, and assembles injection molded components. Their equipment is set up to feed 200 molded parts into the standalone bagger, and then the bag is sealed. The parts come off the molding machine, onto a conveyor, into another piece of equipment, then into a bag. "We've been running this system for about fifteen years," notes James.

#### **Blanket Order**

"We have a blanket order with Sharp, and they always get the bags here on time," says James. "We've had no issues with delivery. The blanket order was an easy process to set up. They gave me five different quantities, and I selected one. It gives them a heads up on what we're going to be using over the year, so they have the forecast and can schedule their production."

#### **Better Performance, Less Maintenance**

"Sharp's bags perform better than the ones we had been using," adds James. "We had issues in the past with our other supplier. We have less slip on the rollers than we had with the other supplier. We find ourselves not cleaning the rollers as often, so there's not as much downtime. That's a big plus.

"Sharp employees take their company to heart. They are very, very easy to work with."

### ABOUT SHARP PACKAGING

Part of the Pregis family of companies, Sharp Packaging systems is a nationwide, innovative manufacturer of quality, flexible packaging solutions, including film, bags and packaging machinery systems. Opening our doors in 1984, we have steadily built a successful business and reputation on the foundation of unwavering commitment to integrity in all our business dealings. Employees, suppliers, customers and business community partners have come to associate Sharp Packaging with sterling performance and a high degree of urgency in meeting the needs of our stakeholders.

Sharp designs, develops and manufactures printed and plain flexible packaging and packaging machinery in-house at our Headquarters campus in Sussex, WI and southwest expansion facilities outside of Phoenix, AZ. Headquartered near Milwaukee, Wisconsin, Sharp Packaging serves the electronics, pharmaceutical, mail order, select produce, medical components, hobby/craft, automotive and hardware industries; among others.





